

Message Text

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FM SECSTATE WASHDC
TO AMEMBASSY TAIPEI

UNCLAS STATE 313305

E.O. 11652: N/A

TAGS: BGEN

SUBJECT: VISITING AMERICAN BUSINESSMAN

1. MR. SID NEBEKER, REPRESENTATIVE OF THE CORDIN COMPANY,
2230 SOUTH-3270 WEST STS., SALT LAKE CITY, UTAH 84119,
PLANS VISIT TAIPEI JANUARY 6-7, 1977 AND WILL CALL COMMER-
CIAL ATTACHE GRANT FOR ASSISTANCE.

2. CORDIN COMPANY IS MEDIUM-SIZED MANUFACTURING FIRM
SPECIALIZING IN PHOTOGRAPHIC EQUIPMENT WHICH IS SEEKING
LICENSING PARTNER TO MANUFACTURE ANTENNA ADAPTER SYSTEM IN
TAIWAN FOR EXPORT. NEBEKER ALSO WILL VISIT PRESENT IMPORTER
OF COSTIN EQUIPMENT BUT SEEKS EMBASSY ASSISTANCE IN LOCATING
POSSIBLE LICENSEE FOR MANUFACTURING RELATIVELY SIMPLE
ELECTRONIC COMPONENT PARTS.

3. NEBEKER WILL CALL EMBASSY ON ARRIVAL TAIPEI. ACCORDING
USDOC SALT LAKE CITY FIELD OFFICE, FIRM IS WELL-KNOWN AND
HIGHLY RELIABLE.
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PAGE 02 STATE 313305

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